

## 2011 COPPERSTATE Fly-In

Thurs, Oct 20, through Sat, Oct 22

### Exhibitor Registration and Contract

Exhibit Chairman Contact: (602) 618-0994

Fly-In Manager Contact: (520) 975-8442

Payment arrangements: (602) 327-3290 or

[copperstatetreas@aol.com](mailto:copperstatetreas@aol.com)

**Informational Data:** To better serve your customer base and to help attract your customers to the event, your data will be posted on the COPPERSTATE website as specified in the right hand columns of this form. The information you provide here encourages your customers to attend.

Data: \_\_\_\_\_ Post on Web? Yes \_\_\_ No \_\_\_  
Company: \_\_\_\_\_

Street Address: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

City, State, Zip \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Contact: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Alt. Contact: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Company Telephone: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Alt. Telephone (cell?) \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Email Address: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Website: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

Product Information: \_\_\_\_\_ Yes \_\_\_ No \_\_\_

\_\_\_\_\_

\_\_\_\_\_

#### As applicable:

Arizona Privilege Tax #: \_\_\_\_\_

Retail sellers should check the website for information on compliance with Arizona and Casa Grande Sales Tax requirements. Mention of event permits in those requirements do not apply as the COPPERSTATE Fly-In Event Permit covers all Exhibitors. The other requirements for Privilege Tax Numbers do apply to each exhibitor.

Space Preferences \_\_\_\_\_

## 2011 COPPERSTATE Exhibitor Space Order Form

(Base charges do not include tables and chairs)  
**Indoor Exhibit Space:** Indoor exhibit spaces include appropriate side separation and full drape backdrop. Table coverings are not provided.

	Price	Amount
10' x 10' Space	\$500	\$ _____
10' x 20' Space	\$800	\$ _____
10' x 30' Space	\$1000	\$ _____

#### Extras:

8' tables for exhibit spaces:  
No. required \_\_\_\_\_ x \$20 \$ \_\_\_\_\_

Chairs for exhibit areas:  
No. required \_\_\_\_\_ x \$5 \$ \_\_\_\_\_

**Aircraft Exhibit Space:** Each Aircraft Exhibit Space includes a 50 feet of tiedown space on cable. If you are not on cable there may be wingspan limitations. The first Aircraft Exhibit Space also includes a 10x10 shade canopy without sides. Please note that no vehicles or exhibitor supplied tents may be in these spaces without full approval of the Event Chairman and Airport Authorities.

First Aircraft Exhibit Space \$500 \$ \_\_\_\_\_  
(Includes 50 feet of cable tiedown )  
Additional aircraft (includes tiedown space)  
No. \_\_\_\_\_ x \$250 \$ \_\_\_\_\_

#### Tent Add-ons:

4 sides \$100 \$ \_\_\_\_\_  
3 sides \$75 \$ \_\_\_\_\_  
2 sides \$50 \$ \_\_\_\_\_  
(call for quote on special tent requirements)

#### Extras:

8' tables for exhibit spaces:  
No. required \_\_\_\_\_ x \$20 \$ \_\_\_\_\_

Chairs for exhibit areas:  
No. required \_\_\_\_\_ x \$5 \$ \_\_\_\_\_

**Special Exhibits:** Include a full description including shade awnings, etc. Spaces in show plane parking areas **will not** be reserved for exhibitors. Significant restrictions may apply to exhibits on or near aircraft parking areas.

#### Call (602) 618-0994 for quote:

Date of quote: \_\_\_\_\_ Quoted price: \$ \_\_\_\_\_

**Total to be carried to next page** \$ \_\_\_\_\_

Total from previous page \$ \_\_\_\_\_

Event Passes: Four (4) Event passes provided with paid contract \$ Free

Additional Event Passes:  
No. required \_\_\_\_\_ x \$25 \$ \_\_\_\_\_

Totals: \$ \_\_\_\_\_

**Security/Event Deposit (required)** \$ 200.00

(Exhibitor Deposits will be returned within 10 working days after the event based on completion of contract terms and payment of any unusual expenses incurred during or after the event such as power or logistical charges directly associated with the exhibitor.)

#### AMOUNT DUE

**with Security Deposit** \$ \_\_\_\_\_  
(Subject to approval by Exhibitor Chairman)

Deduct \$50 from total if Payment in Full is **made by September 1, 2011.**

Less deductions \$ \_\_\_\_\_

Total Due \$ \_\_\_\_\_

#### 2010 COPPERSTATE AWARDS BANQUET

Saturday Oct. 22

Patio Cocktails 6:15, Dinner 7:15

The Property Conference Center, Casa Grande

Tickets available at the event

Payments accepted by credit card on reverse side of this form. Payment accompanying this order form should be made payable to: "COPPERSTATE Fly-In."

Specify electrical power requirements in detail below for **inside** exhibit areas. **Power is not available for aircraft exhibit areas.** Charges may or may not apply. Generators for non-aircraft outside exhibit areas may be directly contracted for from a local provider upon approval of the exhibit chairman. You will be contacted if charges will be incurred, clarification is needed, or requirements cannot be met. \_\_\_\_\_

Return completed form and payment to:

**COPPERSTATE Exhibitor Contract**  
PO Box 9328  
Phoenix, AZ 85068-9328

This contract includes the following terms:

- (1) The Event Chairman may cancel any contract for exhibit space at any time. Cancelled contracts will be terminated with a 100 percent refund of payments received. Non-aviation related exhibits are accepted only if such exhibits do not conflict with the goals of the event and/or the interests and regulations of the Casa Grande Municipal Airport.
- (2) Contracts received with payment may be cancelled at anytime by the exhibitor.  
Refunds will be as follows:  
Cancellation before September 15: Full refund of all deposits and payments received.  
Cancellation before October 10: 50 percent refund of deposits and payments received.  
Cancellation after October 10: No refunds can be made.
- (3) Sellers of goods and services are responsible for conformity to all existing regulations of the City of Casa Grande, Pinal County, and the State of Arizona.
- (4) Understanding that all exhibit areas are open to the public from 11-5 Thur, 9-5 Fri, and 9-5 Sat.
- (5) Indoor Exhibit Areas: Open to exhibitors at 8:30 am Fri and Sat. No breakdown allowed after 5:00 p.m. Sat in Main Tent.  
Sunday breakdown can start at 7:00 am.
- (6) Understanding that vehicle parking is allowed only in designated **VENDOR PARKING** areas. Two Parking Passes per exhibitor will be provided.
- (7) All exhibitors Set up is Wed, October 19, between 11 am and 5 pm and Thurs, October 20, between 8 am and 11 am.  
Setup after 11 am is a potential violation of this contract.
- (8) Exhibitors will not tear down before 5 pm on Saturday, October 22, 2011.
- (9) The following Exhibitors must provide an insurance certificate for this event, designating "COPPERSTATE Fly-In, PO Box 9328, Phoenix, AZ 85068" and "City of Casa Grande, 510 E Florence Blvd, Casa Grande, AZ 85122" as co-insured. Separate Certificates are required for each of the above entities. Check if applicable:  
 Food Vendor (separate contract and procedures required before event)  
 Flight Demonstration Exhibitor  
 Product or Procedure Demonstration Exhibitor  
 Non-event supplied outdoor display equipment  
 Ride concession.
- (10) Space assignments are discretionary to the Exhibitor Chairman and may be changed at any time due to requirements of airport management or other unforeseen circumstances. This contract does not guarantee specific space assignment.

**\*\* Exhibitor Deposits will not be returned in 2011 for exhibitors failing to abide by the terms of contract items (7) and (8). \*\***

We request that all exhibitors promote the event through company websites, company advertising, mailings, etc. We consider your participation a partnership and will make every effort to help make your business a success. **The COPPERSTATE Fly-In is a non-profit, all volunteer organization promoting general aviation through events such as this.**

I have read and agree to abide by the requirements of this contract:

Authorized signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed name and title: \_\_\_\_\_

Use the area below **only if payment from previous page is by credit card:**

Credit Card Number: \_\_\_\_\_

Credit card information: Type of Card: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Credit Card Billing address (if different from page 1) \_\_\_\_\_

Street address: \_\_\_\_\_

City, State and Zip: \_\_\_\_\_

Authorized Credit Card Signature: \_\_\_\_\_



October 20 through October 22  
Casa Grande Municipal Airport  
Casa Grande, Arizona

## 2011 Exhibitor Registration Form and Contract

The **COPPERSTATE Fly-In** attracts a great flying public from Arizona and surrounding states. Local pilots and out-of-state aviators plan winter projects here. The **COPPERSTATE Fly-In** offers the last great shopping opportunity of the flying season, a keystone to event successes over the past 37 years.

- Rewards for your participation include:
- \* A large market base covering Arizona, Southern California, West Texas, New Mexico, Nevada, Utah, and Colorado.
  - \* A responsive website with free contact information and links for a year or more.
  - \* A consolidated event layout that allows customers easy access to your products.
  - \* Ability to demonstrate products and aircraft directly from display areas--all of which are on pavement.
  - \* Hourly Showcase for Aircraft Exhibitors.
  - \* Access to a public address system for product interviews, special announcements or for commentary during flying demonstrations.
  - \* Forum facilities for making product presentations and announcements.
  - \* Easy access (1-10 is only 3 miles from the airport).
  - \* Good selection of motels, restaurants, and major retailers within the City of Casa Grande.
  - \* Outstanding **late October** Arizona weather.
  - \* Easy access to the many attractions of the Phoenix and Tucson metropolitan areas.

**Getting started:**  
Complete the enclosed information form and contract and forward it with the \$200 deposit. You will be placed on the list of exhibitors immediately so that customers can plan on visiting you at the event. An invoice or statement will be forwarded to you upon receipt of the contract with or without the deposit. A contract and/or deposit will add your company to the 2011 Exhibitor List at [www.copperstate.org](http://www.copperstate.org).

Bob Hurni  
2011 COPPERSTATE Exhibitor Chairman